

CHILE
GULFOOD
2017



FOODS
FROM



SOURCE OF LIFE

VISIT CHILE AT

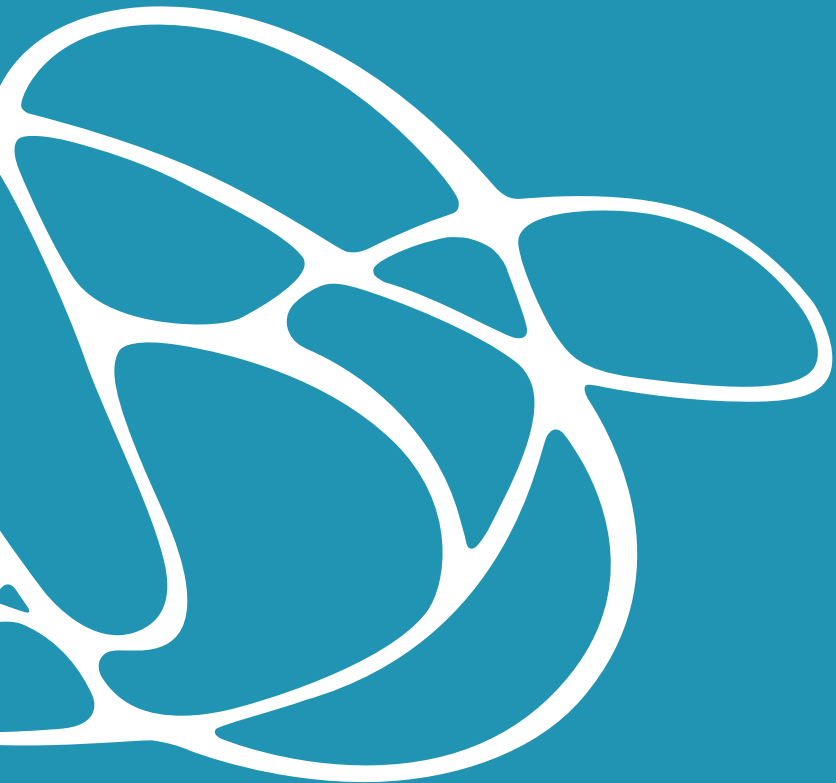
DUBAI WORLD TRADE CENTER

SHEIKH SAEED HALLS

PAVILION S-H4 TO S-H30 /

S-J3 TO SJ-29

FEBRUARY 26TH - MARCH 2ND



THE ATTRIBUTES OF CHILEAN FOOD

Chile is a country with great natural and human potential located in a place of amazing geographical and climatic contrasts. Chile's unique characteristics lend it unrivalled conditions for producing fresh, pure, healthy, good quality food which is appreciated around the world.

Innocuity

Natural phytosanitary barriers, which isolate Chilean foods, keeping them free from pests and diseases. In Chile, we do not have foot and mouth disease, fruit flies, phyloxera or other diseases.

Quality

The result of our combination of geography, climate, experience and professionalism. Taken together, these characteristics enable Chile to produce food which is world-renowned for its quality.

International Guarantee

Valuation and recognition in global markets. Our attributes and long track record in international trade enable us to provide guarantees for our products, which are valued by consumers on every continent.

Traceability

Complete monitoring of the productive process in accordance with strict quality control standards means we can offer certified products.

Natural Flavour

Purity and freshness from the place of origin. Thanks to our climate - very warm summers and cold winters - and geography - our mineral - rich soils, amongst other factors - our products are a source of life.



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PAVILION
S-H4 TO S-H30
S-J3 TO SJ-29

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EXPORTADORA BAIKA S.A

Stand	S-J9
Address	Avda. Manso de Velasco 28, San Felipe
Phone	+56 22 2462585
Contact	Nicolás Di Cosmo
Position	Commercial Manager
Mail	comercial@baika.cl
Web	www.baika.cl
Product	Raisins, Prunes, Almonds, Walnuts
Description	Baika S.A. was established in 2010 as part of the San Jose Farms Group with more of 20 years of agricultural experience. As growers, we cultivate more than 1700 hectares spread all over the country. Our facilities count with the necessary infrastructure to deliver certified products with a comprehensive service in traceability and environmental care. Our products include Walnuts, Almonds, Raisins, Prunes, Avocados, Oranges, Mandarins and Lemons. Our exports fulfill the most demanding markets with a reliable presence on North America, Europe, Asia, Middle East and Latin America.



SOCIEDAD EXPORTADORA SANTIS FRUT LIMITADA

Stand	S-H14
Address	Carretera General San Martin S/N, San Felipe
Phone	+56 34 2530051
Contact	Miguel Ángel Trincado Manzur
Position	Export Manager
Mail	administracion@santis.cl
Web	www.santis.cl
Product	Raisins, Dried Peaches, Dried Apricot
Description	Santisfruit is a company dedicated to producing, processing, packaging and exporting dry or dehydrated fruit. We currently have BRC, HACCP & KOSHER.



VALBIFRUT

Stand	S-J3
Address	Félix de Amesti 124, Floor 6, Las Condes
Phone	+56 22 783 63 00
Contact	Rémi Decottignies
Position	Export Manager
Mail	rdecottignies@valbifrut.cl
Web	www.valbifrut.cl
Product	Inshell and shelled walnuts
Description	From the planting of the first orchards in 1978, Valbifrut's mission has been to modernize and to develop the Chilean walnut industry. We now process 6.000 MT in our BRC factory and export to over 20 countries inshell, hand and machine-cracked walnuts.



PRUNESCO

PRUNESCO

Stand S-J21

Address Av. Ramón Subercaseaux 1712, Pirque

Phone +56 22 4890000

Contact Marcelo Lacunza

Position Regional Manager

Mail mlacunza@prunesco.com

Web www.prunesco.com

Product Prunes, Prunes Pulp, Prune Juice Concentrate

Description A processor and packer in the prune business for more than 70 years. Founded in 1941 by small prune growers seeking better export conditions, Prunesco has grown into Latin America's largest producer. We ship prunes and prune juice concentrate to markets across all continents. The company has invested strongly in state-of-the-art technology for every stage of the production process. We deliver products and packaging solutions ranging from bulk prunes to modern soft paper canisters.



SUBSOLE NUTS

Stand S-J19

Address Av. Luis Pasteur 5661, Vitacura

Phone +56 22 9406400

Contact Edmundo Valderrama

Position Executive Director

Mail evalderrama@subsole.com

Web www.subsolenuts.com

Product Walnuts and Chestnuts

Description Subsole Nuts is a joint venture between Exportadora Subsole, one of Chile's largest fresh fruits exporters; and the Valderrama-Bichendaritz family, with close to 40 years experience in growing, processing and exporting Nuts. The company partners have close to 1.000 hectares of Nuts (including walnuts and chestnuts). We are present throughout the productive chain, from farm to shipment, and our fruit is processed on our HACCP and BRC certified plant. Our walnuts are available from April to January. They can be inshell or shelled (by hand or machine cracked), and are available in different sizes, colours and packaging.



FRUTEXSA

Stand	S-H10
Address	Av. Luis Pasteur 5280, suite 403, Vitacura
Phone	+56 22 8296006
Contact	Sebastián Plaza
Position	Sales Executive
Mail	splaza@frutexsa.cl
Web	www.frutexsa.cl
Product	Prunes, Raisins, Walnuts, and Almonds
Description	<p>Frutexsa is Chile's leader in dried fruits and nuts exports. Producers, processors and exporters of prunes, raisins, walnuts and almonds.</p> <p>Delivering high quality products to our business partners all around the world since 1987.</p> <p>BRC, SMETA, SEDEX, HALAL and KOSHER certified.</p>



NamaInternacional

NAMA INTERNACIONAL

Stand S-H4

Address Av. Providencia 2370 Of. 34, Providencia

Phone +56 22 2333353

Contact Branko Pavic

Position Commercial Manager

Mail bpavic@nama.cl

Web www.nama.cl

Product Honey, Leguminous items, Fruits

Description Nama Internacional is dedicated to the exportation and importation of agroindustrial products such as leguminous items, fruits and honey. We are the leading exporters of Lupins in Chile, reaching markets in Europe and middle east. Our plant is located in Linares (VII Region), where leguminous products are processed, selected and packaged. In 2016 a new processing and packaging plant was opened in Santiago. We also produce and export Kiwis and blueberries.

La Invernada

EXPORT

LA INVERNADA EXPORT

Stand S-J13

Address Av. Raúl Labbe 12613, Lo Barnechea

Phone +56 9 42610295

Contact Cristobal Socias

Position Sales & Marketing Director

Mail csocias@lainvernada.com

Web www.lainvernada.com

Product Walnuts

Description La Invernada Export SpA is a processing and export company of Nuts, formed by a selected group of 8 growers of high quality nuts, whom decided to join forces in order to invest in a state of art processing facility and to develop a mutual marketing strategy. We are focused on the production and sale of healthy and natural food, where the hallmark is the thorough control and traceability in each of the productive stages. We are quality certified BRC and HACCP. We seek to create value through efficient processes, a strong relationship with our clients and innovative value added proposals.



FRUNUT

Stand S-H22

Address Los Olmos 1300, San Estéban, Los Andes

Phone +56 34 2481796

Contact Rafael Bianchini

Position Export Manager

Mail rbianchini@frunut.cl

Web www.frunut.cl

Product Walnut

Description Frunut is a Chilean growers company, expert in the production and export of walnuts. With commitment and experience in the industry, our mission is to provide premium healthy walnuts for our clients worldwide. We look forward to developing strong partnerships with customers who demand the highest quality obtainable and insist on continuous improvement. This strategy has allowed us to achieve long-term commitments with our worldwide partners and growers. Besides exporting our own production, Frunut provides a variety of services for local customers such as walnut nursery, orchards management, technical advisory, hulling, drying and walnut packing.



CALBU

Stand	S-J29
Address	Camino San Francisco de Asis 15 Of 701, Vitacura
Phone	+56 22 2417799
Contact	Juan Pablo Costabal
Position	Commercial Director
Mail	jpcostabal@calbu.cl
Web	www.calbu.cl
Product	Walnuts
Description	We are walnuts producers and exporters from the central area of Chile, one of the best in the world for this specie. We produce Serr, Chandler and Howard varieties. This year we are exporting more than 2.000 tons to the Middle East, Europe and Latin America. Producers since 1995 and started selling abroad our harvest since 2008. We are always looking for long term relationships and have a clear and trustful environment. We have HACCP certificate. We deal with inshell and shelled walnuts. Focus specially in quality, we have a high standard for colors and defects.



PACIFIC NUTS & DRIED FRUITS

Stand	S-H8
Address	Camino Padre Hurtado 19.956, San Bernardo, Santiago
Phone	+56 9 78482712
Contact	Benjamín Herreros
Position	Commercial Director
Mail	bherreros@pacificnut.com
Web	www.pacificnut.com
Product	Raisins, Prunes, Walnuts, Almonds and Hazelnuts
Description	<p>PACIFIC NUTS & DRIED FRUITS; grower, packer and exporter. One of the leader companies in the Chilean industry since 1992 and the only one with the whole range of products: Prunes, Raisins, Walnuts, Almonds and Hazelnuts.</p> <p>With 5 factories BRC approved; one for each product; and the commitment that differentiate us is the quality of our products and the reliability in the deliveries.</p> <p>We have a professional group that works every day focused on customers.</p> <p>The 30% of our production comes of our own fields, the rest is from our staff of growers to whom we have a strong relation.</p>



NATURAL CHILE

Stand S-J27

Address Av. del Parque 5275 Of 406- Huechuraba

Phone +56 9 74999296

Contact Bernardita Barros

Position Product Manager

Mail bbarros@natural-chile.cl

Web www.natural-chile.cl

Product Raisins, prunes, walnuts and almonds

Description Exportadora Natural Chile S.A. is the major Chilean raisins grower, with a production capacity of 10,000 tons / year. More than 20 years of experience in production and processing of raw materials allow us to achieve the best export product, keeping control of our fruit at each stage of the production process and monitoring compliance with the highest global standards in both quality and inputs used in production. Thanks to our efficient trading platform we can export directly to different markets. We have expanded our product mix to include prunes, walnuts and almonds.



NATURAL NUTS S.A.

Stand S-H24

Address Camino Padre Hurtado 5745, Paine

Phone +569 9318 1416

Contact Diego Solis

Position General Manager

Mail dsolis@naturalnuts.cl

Web www.naturalnuts.cl

Product Walnuts

Description Natural Nuts started in 2007 with the association of 7 producers from the Maipo Province, Chile. In 2009 new carefully selected producers were incorporated into our commercialization system. This has enabled us to increase what we can offer to our current customers. During our first four years of operation we have been able to position our products in ten countries: Spain, Italy, England, Scotland, Holland, France, Turkey, Russia, Portugal and Brazil. We have shown our customers the quality of our products and our seriousness for doing business. The year 2015 we exported about 1.450 tons (Base In shell walnut), which means we had revenues close to 8 US million.



EXPORTADORA GROWEX

Stand S-J7

Address Camino Las Parcelas 21A, Talagante

Phone +56 9 76483793

Contact Juan Esteban Rodríguez

Position General Manager

Mail jerodriguez@growex.cl

Web www.growex.cl

Product Walnuts

Description Growex was established in 2011 by five growers with deep experience in walnut production in Chile. Together they have committed to provide the highest quality walnuts to our clients worldwide, which involves great care of our orchards, the highest selection and packing standards in our BRC/HACCP certified warehouse, and great service to our customers, in addition to complete traceability and environmental care. Our goal is to be the most trusted walnut export company from Chile, worldwide recognized by its quality products and compromise compliance. We strive to achieve strong partnerships with our customers based on trust and reliability in all our business.



EXPORTADORA DRYFRUT LTDA.

Stand S-H30

Address Fidel Oteiza 1941, Of. 701, Providencia

Phone +56 9 93211979

Contact Pedro Pablo Piretta

Position Manager

Mail ppiretta@dryfruit.cl

Web www.dryfruit.cl

Product Raisins, Prunes and Walnuts

Description Exportadora Dryfruit Ltda. is one of the leading exporters of premium quality dried fruit; we are in business since 1991 with our raisins, prunes and walnuts. We source specialty crops from our growers all along the producing valleys in Chile, with excellent traceability. The factories where we process our fruits are all HACCP, BRC & HALAL certified. We are present in main markets as Europe, Asia, Middle East, North and Latin America.



B&T EXPORT S.A.

Stand S-H28

Address Fundo EL Trigal s/n Sector Los Quillayes, Requinoa

Phone +56 9 62488347

Contact Alfonso Merino Trivelli

Position General Manager

Mail amerino@bytexport.cl

Web www.bytexport.cl

Product Prunes, Walnuts and Almonds

Description BY T EXPORT main characteristic is that we produce walnuts, prunes and some quantity of almonds in our own orchards, so we don't have the need to buy fruit to thirds. Basically, our markets are in Europe (Italy, France, Netherland, Germany and Turkey) since BY T EXPORT first days, also we exported to South America, Asia, Africa. We are able to export to these markets because we work our products under the highest quality standards. Our biggest new/innovation is our mix container, in which we can load in the same container different boxes of walnuts, prunes and/or almonds.



SUGAL GROUP

Stand S-J23

Address Francisco de Aguirre 3720, 5th Floor. Of. 53, Vitacura, Santiago

Phone +56 9 68438103

Contact Matthew Lornie

Position Sales Manager

Mail mlornie@sugal-group.com

Web www.sugal-group.com

Product Tomato paste and Fruit pulp

Description Sugal, with 60 years' experience in the industry, is now one of the biggest tomato paste and fruit pulp processors in the world, with sales in more than 60 markets. Sugal offers conventional, baby food and organic products of the highest quality with competitive prices. The plants where we process our products are all HACCP, BRC, Halal certified.



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FROM**

Chile



SOURCE OF LIFE





Shariff Chacoff
Trade Commissioner
ProChile – Dubai

21st Century Tower – Office
901, 9th floor. Sheikh Zayed
Road 109. Dubai – UAE
(971 – 4) 321 0700
@prochile_uae
schacoff@prochile.gob.cl

www.prochile.gob.cl

